

# Muzammal Hussain

**Location:** Al Qouz, Dubai

**Phone:** +971555081289

**Email:** muzammilmalik198@gmail.com



## Professional Summary

Dedicated and results-driven real estate professional with a Bachelor's degree in Information Technology and over 3 years of proven success in the industry. RERA certified and acknowledged as the top performer in the Leasing Department at Foot Print Real Estate. Expertise in cultivating strong client relationships, exceeding leasing targets, and delivering exceptional results. Adept at market analysis, negotiation, and collaboration with cross-functional teams.

## Education

**Bachelor of Science in Information Technology (BSIT)**

University of the Punjab, Lahore

[2016 - 2020]

## Professional Experience

### Foot Print Real Estate, Dubai

*Leasing Department*

**Leasing Specialist**

[Oct 20, 2021] - Present

- Recognized as the top performer in the Leasing Department for consistently meeting and exceeding leasing targets.
- Successfully negotiated and closed lease agreements, demonstrating exceptional negotiation and closing skills.
- Cultivated and maintained strong relationships with landlords, tenants, and property owners, contributing to high client satisfaction.
- Conducted comprehensive market research to stay abreast of industry trends, pricing strategies, and emerging opportunities.

- Collaborated with the marketing team to develop and execute effective promotional materials, enhancing property visibility.

## Certifications

- **Real Estate Regulatory Agency (RERA) Certification**  
[2023-2024]

## Skills

- **Leasing and Sales:** Proven track record of achieving and surpassing leasing targets.
- **Client Relationship Management:** Adept at building and maintaining strong, positive relationships with clients.
- **Negotiation and Closing:** Strong negotiation skills leading to successful lease agreements.
- **Market Research:** In-depth knowledge of industry trends and pricing strategies.
- **Marketing and Promotion:** Collaborative approach to developing effective promotional materials.
- **RERA Compliance:** Certified by the Real Estate Regulatory Agency.
- **Communication Skills:** Strong verbal and written communication skills.

## Languages

- Fluent in English and Urdu

## References

Available upon request.